



# SAP Business One VS. NetSuite: A Software Comparison



## Top 10 SAP Business One Differentiators:

### 1 SAP Business One is a comprehensive and stable solution.

SAP Business One's core foundation includes full financials, operations, CRM, warehousing, inventory, payroll, purchasing and more, backed by SAP, a top ERP publisher for the last four decades. NetSuite utilizes hundreds of add-on's that were written and supported by 3rd parties, and developed using different design standards.

### 3 SAP Business One allows you to pay only for what you need.

With SAP Business One, it's a one-off license fee for the entire package and is based on the type of role you have in your business and the level of access you need. NetSuite has a low-entry fee with its subscription-based model however rates can alter at any time and it is more expensive in the long run.

### 5 SAP Business One has better mobile apps VS. NetSuite.

NetSuite's mobile capabilities tend to be limited in nature. Although both applications are free of charge, NetSuite app users complain of frequent crashes, no dashboard and missing key features. On the other hand, accessing SAP Business One's full functionality on the mobile app is known to extend the system seamlessly, be easy to use and can be relied on.

### 2 SAP Business One Cloud, powered by Amazon Web Services (AWS) has data availability

SAP Business One Cloud is a certified solution that is supported by multiple data centers around the world VS NetSuite's three data centers. This not only reflects the global nature of SAP and Amazon's operations, but also the number of access points that growing businesses can take advantage of when expanding their business to different geographical regions.

### 4 SAP Business One is not a fly-by-night solution.

SAP Business One was developed by SAP, a reliable and stable software vendor that is consistently profitable and continually invests in the latest innovation and development. This means that your business can grow with SAP Business One for years, or generations. While NetSuite has not generated any profits since the company first started in 1998.

### 6 SAP Business One has a flexible deployment model to meet your growing business needs.

NetSuite does not have an on-premise offering if you prefer to host and store your data within your own walls. With SAP Business One, you can choose to have your ERP deployed through the cloud, on-premise or a combination of both, depending on your needs.

**7 SAP Business One has lower cost of integration with other applications.**

NetSuite utilizes hundreds of solution add-ons written and supported by 3rd parties. This means that integrating NetSuite with other applications involves hand-coding to support the integration development with other add-ons.

**9 SAP Business One Cloud has better performance.**

NetSuite's performance is inconsistent due to its poor infrastructure. NetSuite users often report frequent downtimes due to poorly configured routers and access points with limited access. In comparison, Amazon Web Services has been reported by Gartner analysts that they are the market share leader, with more than 10x the cloud IaaS compute capacity in use than the combined total of the 14 other cloud providers in the last 5 years.

**8 SAP Business One is more intuitive than NetSuite.**

Customizing reports in NetSuite is challenging and limited in function. The new Fiori dashboard for SAP Business One allows you to personalize your dashboard so you only need to see what you need to. In addition, SAP Business One has streamlined screens with less clutter versus NetSuite and is more intuitive and easy to use.

**10 SAP Business One gives you the flexibility when to upgrade your ERP system.**

NetSuite's ERP systems are deployed within a multi-tenancy environment and system upgrades are deployed simultaneously to all customers at NetSuite's discretion. On the other hand, you can choose when to have your SAP Business One upgrades deployed.

### Deploying SAP Business One Cloud, powered by Amazon Web Services (AWS)

When you deploy SAP Business One Cloud powered by AWS, all your valuable information is protected in secure, world-class data centers so you can concentrate on running your business and less on IT.

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