

# Environmental Technology Company Gains Efficiency and Scalability with Sage Intacct

Sage

# ABOUT

Based in St. John's, Newfoundland and Labrador, Canada, eDNAtec uses advanced genomics technology to assess and monitor ocean health. The company generates environmental insights to support ocean-based industries and operates the world's first fully dedicated research center for environmental genomics.

As leaders in this emerging science and technology field, eDNAtec chose Sage Intacct because it was a cloud-based solution that offered scalability and streamlining capabilities. With Vision33 as its trusted local partner, the remote implementation took only two months—and the benefits were immediate.

**eDNAtec is headquartered in**  
St. John's, Newfoundland and Labrador, Canada



Visit them at [www.ednatec.com](http://www.ednatec.com)





A background image showing a close-up of a person's hands using a calculator and pointing at a laptop screen displaying a bar chart and a pie chart, suggesting financial analysis or accounting work.

# Moving to In-House Accounting

When Janis Swantee joined eDNAtec to manage its financial operations in May 2019, the company was outsourcing its bookkeeping. Getting anything done required endless email exchanges and adjusting deadline-sensitive work to fit the service provider's schedule. In addition, the limited ability to access reporting or change entries made routine tasks excessively time-consuming for fast-growing eDNAtec.

The process wasn't scalable, and the work needed to be streamlined. When eDNAtec brought Swantee on board, the company was ready to bring its accounting work in-house.

“It was time-consuming to send the information offsite to be posted, check the entries, send adjustments and corrections, and verify again.”

*Janice Swantee, accounting operations manager at eDNAtec*

# Sage: A Tried-And-True Brand

eDNAtec identified several priorities for its new software, including consolidating and streamlining processes like purchase orders and approvals. Employees could reliably keep track of purchase orders and other documents, but information was stored in multiple places. eDNAtec wanted to eliminate manual labor and keep documents together to save time.

While searching for software, eDNAtec evaluated a respected brand: Sage. “I focused on Sage because it’s so well used in the market. I knew it was tried and true,” remarks Swantee. “When I spoke to Vision33, they suggested Sage Intacct.” Intacct eliminates manual labor and saves time by bringing existing processes and data together into one system.

With laboratories in Newfoundland and Labrador, Canada, and additional activities in other provinces and countries, accessing the system remotely was another of Sage Intacct’s benefits. With this cloud-based system, eDNAtec employees can easily access real-time information when and where they need it.

Beyond the daily benefits of a cloud-based system, eDNAtec recognizes its growth potential with Intacct. The system’s scalability creates a foundation that will allow the company to expand into additional geographic regions and better serve its international customers.



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*Janis Swantee,  
accounting operations manager*

## The Power of Project Management

With a small team, eDNAtec knew proper project management and the right implementation partner were vital.

By partnering with Vision33's experienced project management team, eDNAtec enjoyed a smooth implementation. “We were impressed,” admits Swantee. “The project approach was well laid out and streamlined. The schedule was excellent. It gave us time to do project-related tasks but didn't assume we didn't have other things to do.”

Despite juggling regular operations and other urgent projects along with the implementation, eDNAtec easily stayed on track, supported by Vision33's project management expertise. Vision33 broke the project into manageable stages with clearly defined tasks and reasonable deadlines that made the project motivating and rewarding. And, whenever eDNAtec had questions about the new system, Vision33 responded quickly with straightforward answers.





# An Effective Remote Implementation

Believing that face-to-face interaction was best, eDNAtec chose a partner that could come to its office to implement Sage Intacct. Unfortunately, just as the project began, COVID-19 restrictions prevented in-person work. But because Vision33 has years of remote-work experience, the change in plans was handled expertly and resulted in a smooth implementation.

Vision33 held weekly meetings with eDNAtec via video conference. Knowing Vision33 had a strong project plan and was working behind the scenes as a trusted partner made it easy to work on the implementation along with other priorities. Swantee claims, “It was just as good—if not better—doing the implementation remotely.”



*Doing the implementation remotely worked well. Initially, we selected a local firm so the specialist could be on site during the implementation. When the pandemic restrictions started, I resigned myself to a remote implementation. But it was more effective than I expected. We had a clear schedule, regular meetings, and face-to-face interaction—even though it was on camera.”*

*Janis Swantee,  
accounting operations manager at eDNAtec*



# Saving Time on Critical Tasks

Since taking Sage Intacct live, eDNAtec completes routine tasks dramatically faster. In addition, the timeframe for critical monthly reporting has decreased by two weeks.

Swantee and other eDNAtec employees consider Intacct user-friendly and intuitive. “It’s not difficult to run reports or post transactions,” says Swantee. “We report to many stakeholders, and Intacct lets us use a matrix of dimension fields to easily generate reports for professional presentation.”

Changing postings is easy, which eliminates reversing and reposting. And while the system contains many useful pre-designed reports and statements, it’s also simple to customize reporting and save preferences. Intacct’s dashboards are also customizable to ensure users’ critical data is easily accessible in real-time—without the clutter of unnecessary fields.

“*It’s not difficult to run reports or post transactions. We report to many stakeholders, and Intacct lets us use a matrix of dimension fields to easily generate reports for professional presentation.*”

Three photographs showing laboratory work. The top image shows a man in a lab coat and glasses working at a laptop. The middle image shows a woman in a lab coat and glasses using a pipette. The bottom image shows hands in blue gloves using pipettes to fill small glass vials.


## Seeing the Value of Sage Intacct

eDNAtec was aware of other small business software options, but realized a smaller system wouldn't offer the scalability, streamlining capabilities, and ease of remote access required to support its vision.

With Sage Intacct, eDNAtec is solidly positioned for the future with a system that will grow as the business grows. Intacct's increased efficiencies and insights will streamline business functions and daily operations and allow users to work remotely, no matter where they are.

Now, eDNAtec is very confident it chose the right solution—and wishes it had done so six months sooner. "If I had known Intacct was so easy to implement, I would have done it soon after I started with eDNAtec. It would have meant valuable time savings from the gate, and enhanced reporting focused on priorities and growth opportunities."





Vision33 transforms business processes and results for customers by delivering value through the promise of technology and its benefits for growing businesses. For over 30 years, Vision33 has helped companies integrate and automate their business processes and applications to better serve their customers, employees, and stakeholders. The technologies may have changed drastically in 30 years, but Vision33's mission has never wavered.

With over 1,000 customers worldwide, Vision33 helps manufacturers, distributors, service firms, and SaaS businesses outperform their competition and lead their industries with successful technology investments.

With nearly 500 employees, Vision33 offers product expertise, business experience, and innovative technology leadership. Whether a global company with 100 subsidiaries or a small business, Vision33 works alongside every customer to meet their goals.

Vision33 also has formal partnerships to resell, implement, and support leading ERP applications, is a leader in cloud deployment, and has developed exclusive products, including Saltbox (saltbox.io) and iDocuments (idocuments.io).

*For more information about Vision33, visit [www.vision33.com](http://www.vision33.com).*

**Contact your nearest Vision33 sales office to discuss how we can help transform your business.**

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