

# Integrate. Automate. Synchronise.

Drive growth and operational efficiency by connecting your financial, CRM, and time and billing apps.





# Transform disparate data sets into your most strategic resource

In today's competitive staffing and recruitment market, data is your most valuable asset. It's the backbone of critical decisionmaking and processes like profitability analyses, time and billing operations, and cash flow management.

How can you unlock the true power of your data? **Meet Saltbox.** 

Saltbox Integration Platform, developed by Vision33, is a powerful yet flexible cloud-based integration platform. It connects disparate data sets and automates processes, helping recruitment companies achieve unprecedented operational efficiency and cost savings.

Unlike most integration solutions, Saltbox was developed by integration, ERP, and financial software experts. Our fully managed integration services include designing, building, managing, and maintaining integrations. Our experts will optimise workflow performance, freeing you to focus on what you do best—grow your business—all for a single, monthly fee. Gur entire company is running on the transactions Saltbox pushes from one system to the other.

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- MARK ALFORD TECHNOLOGY DIRECTOR, SANDERSON

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## Why integrate with Saltbox?

#### Create a single source of truth

Sync vital data between business apps like Sage Intacct, RSM InTime, and Bullhorn for 360-degree visibility into your business's financial and operational health.

#### Drive operational efficiency and boost productivity

Automate processes and repetitive tasks, like data entry, so you can focus on strategic initiatives and get more done.

#### Make better decisions

Build a more reliable data set to eliminate error-prone processes and make better decisions.

#### Accelerate digital transformation

Leverage automation to reduce operating costs and streamline critical processes like billing, onboarding, and profitability analyes.

#### Prevent operational disruption

Let the integration experts manage your integrations to ensure workflows perform optimally.

#### Improve cash flow

Automate and accelerate billing and payment cycles.

# Automate your billing and payment processes

Staffing and recruitment companies benefit from a broad range of automation use cases. For example, syncing client, time and billing, and placement data optimises billing and payment processes.

#### Popular automations

#### RSM InTime <->> Sage Intacct

- Create self-billing/contractor AP invoice(s)
- Create client billing/AR invoice(s)
- Create or modify client account(s)
- Create or modify contractor(s)
- Create or modify project(s)

#### BullHorn <<->> Sage Intacct

- Create or modify AR customer(s)
- Create or modify contractor(s)
- Create invoice payment(s)
- Create client billing/AR invoice(s)

#### Need something else?

No two companies are alike. We have the expertise and working knowledge to build any integration or process automation for your business needs.



### Fully managed integration services

With Vision33's expert end-to-end integration services, you can focus on what matters most: growing your business. Our integration and business process experts will design, build, manage, and maintain your integrations for optimal performance and continuity.

## Are you ready for Saltbox?

- Are manual processes affecting productivity or operational efficiency?
- Do you want to sync vital data between disparate systems?
- Do you want to automate manual processes?
- Do internal staff lack time or expertise to manage integrations?
- Are automation or digital transformation strategic objectives for your business?

#### If you answer yes to any of these questions, let's talk.



#### A Trusted Partner

Vision33 solves customer business challenges through the promise of technology and the value it delivers. We partner with organisations in the public and private sectors to understand their vision and help them attain it with the right blend of strategy, consulting, and technology. Vision33 is consistently recognised by the industry for its notable growth and dedication to helping customers achieve success.

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