Data Sheet

Sage Intacct Cloud Accounting Software for Multi-Entity Hotel and Resort Operators



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Financial management built for portfolio complexity

Finance teams at multi-entity hotels, resorts, and casinos have to navigate layered ownership structures, complex partnership arrangements, and entity consolidations across dozens of properties.

This can cause month-end close cycles to stretch for weeks, manual AP workflows across locations to create payment delays and lost early-pay discounts, and property-level visibility to arrive too late for meaningful intervention.

With $1.5 trillion in commercial real estate debt maturing soon and refinancing rates potentially doubling, lenders are demanding faster, more accurate financial packages. Meanwhile, **65% of hotels report current staffing gaps,** creating a persistent labor shortages that makes adding headcount an unrealistic solution.

Sage Intacct delivers native multi-location software purpose-built for hospitality portfolio complexity, enabling finance teams to scale operations without proportional headcount growth. The operators who've made the switch have been able to eliminate manual consolidation, automate AP across their portfolios, and compress close cycles by half or more.

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Built for multi-entity hotel and resort operators

Why finance teams need vertical-specific tools

Managing 10, 50, or 300+ properties requires more than general-purpose accounting software.

Each property generates invoices that require location-specific approval, and consolidation demands automated intercompany elimination across complex ownership layers. Additionally, lender covenants require portfolio-wide visibility with property-level drill-down capability.

Using a generic accounting platforms forces finance teams into spreadsheet workarounds that cause controllers to spend weeks manually consolidating entities. Then, AP teams are forced to route invoices through email chains, while property GMs lack real-time expense visibility. Integration between Property Management Systems (PMS) and the General Ledger breaks when vendors push updates, forcing manual data imports that extend close cycles.

Sage Intacct's native multi-entities software eliminates these bottlenecks. Because it's built specifically for organizations managing complex entity structures, the platform handles unlimited entities, automates consolidation with pre-configured elimination rules, and maintains audit trails across all transactions.

Hospitality-specific integration needs

Multi-entity operators depend on reliable data flow from property systems into consolidated financials.PMS revenue data, POS transactions from restaurants and bars, payroll across locations, and procurement systems must feed the General Ledger without manual intervention.

Sage Intacct's open API architecture and pre-built connectors support the hospitality technology ecosystem. When PMS vendors update their platforms, integration adapts at the platform level rather than through custom code that breaks with every vendor release. REST APIs enable real-time data synchronization, while dimensional reporting normalizes data from multiple property systems into consistent portfolio views.



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Proven outcomes across portfolio sizes



Sierra at Tahoe, a top ski resort attracting thousands of skiers and snowboarders a year:

"We have better forecasting, more real-time information, and more informed decision making since the switch to Sage Intacct."

Jim Feeney
Controller
Sierra at Tahoe

Tetherow Resort, a 20-entity operator spanning golf courses, lodging, dining, and residential properties, transformed their consolidation process:

"With Sage Intacct, we work smarter instead of harder, even as we grow at a rapid pace. The fact that we've added 7 new entities—each with their own budgeting and financial planning requirements—without needing any additional staff is a true testament to Sage Intacct's robust ERP capabilities."

Tamara Crawford
Chief Financial Officer
Tetherow Resort

Benchmark Global Hospitality, managing 50+ properties with 10 partnership layers:

"Every time we encounter a complexity, we quickly find there's a way to solve it with Sage Intacct. If we have to accommodate consolidations with 10 layers of partnerships, we don't worry about whether Sage Intacct can handle it because it's so easy to use"

Brett Atkinson
SVP Finance
Benchmark Global Hospitality

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Real-time visibility and portfolio intelligence

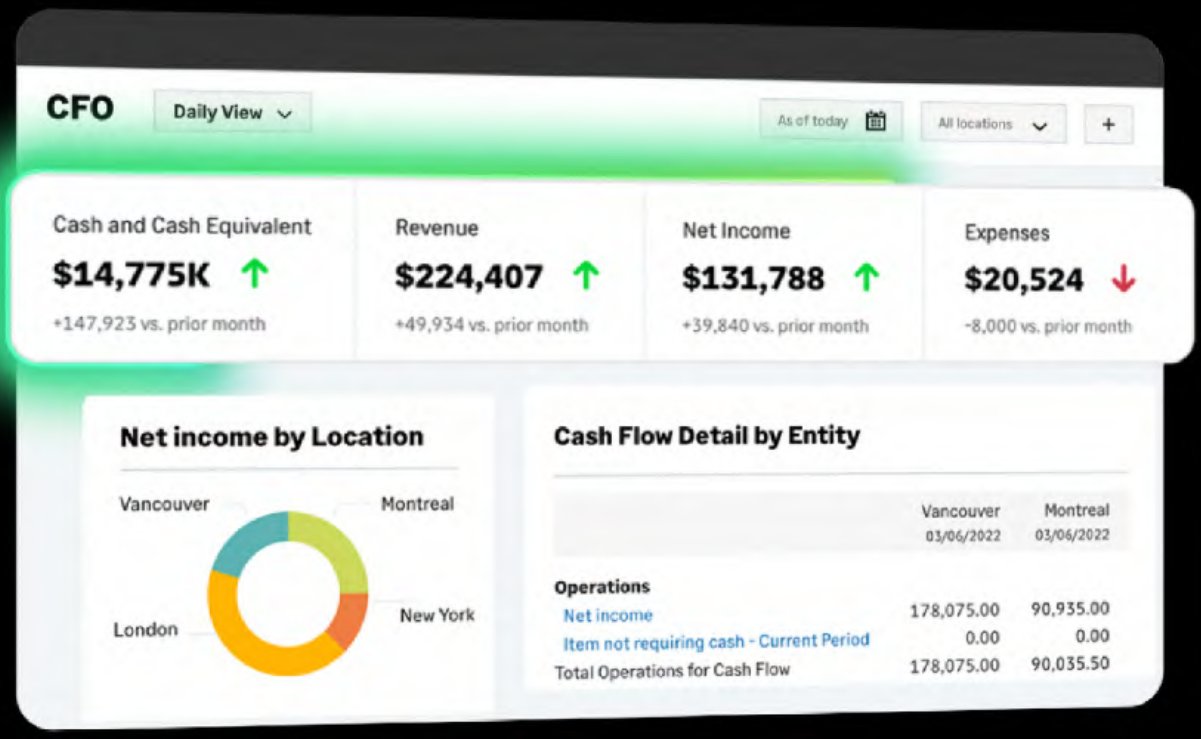
- Finance leaders configure role-based views
- CFOs see portfolio-wide KPIs and covenant compliance metrics
- Controllers monitor close progress and reconciliation status across all entities
- Property GMs access their location's P&L and budget variance in real-time
- AP teams track invoice status and payment schedules across the portfolio

Dashboard capabilities that support daily decisions

Multi-unit operators need instant visibility across properties without waiting for month-end close.

Sage Intacct's dimensional reporting provides real-time dashboards that aggregate portfolio performance while enabling drill-down to individual properties, departments, or transactions.

Dimensional general ledger feature means users pivot instantly from consolidated revenue by brand to individual property performance to specific transaction detail, all without pre-built reports or IT support. And when a variance appears at the portfolio level, finance teams can drill directly to the source property and originating transaction.



Reporting that accelerates decision cycles

Traditional month-end reporting creates an information lag where opportunities for intervention have already passed by the time consolidated financials reach leadership.

However, with real-time reporting, decision cycles can be compressed from monthly to weekly or even daily. Sage Intacct's reporting engine supports hospitality-specific accounting standards, as prescribed by USALI (Uniform System of Accounts for the Lodging Industry).

Multi-currency support enables operators with international properties to report in local currency while consolidating to USD. Additionally, budget versus actual analysis happens at portfolio, property, and department levels simultaneously, saving valuable time for finance teams.





ROI through operational speed

Automation and real-time visibility create time savings that translate directly to capacity gains.

Finance teams can absorb acquisition integration and portfolio growth without proportional headcount increases. Meanwhile, close cycles compress, freeing bandwidth for analysis rather than data manipulation, and lender reporting that once required weeks now happens in days, strengthening negotiating position during refinancing.

Operators are able to report software payback periods under three months, with ongoing savings from avoided headcount costs, earlier discount capture, and faster response to cost overruns exceeding six figures annually, on average.

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Customer success: Indus Hospitality Group

Indus Hospitality Group reduced their close from 18 business days to 5, enabling faster variance analysis and operational response:



"Sage Intacct is profoundly impacting our business. We have much more certainty in our financials, so our ownership can drive the business with confidence. For a company with our growth rate, plans and complex organization, that's essential. We're going to keep growing with Sage Intacct. It simplifies our processes and gives us the visibility we need to make smart, data-driven decisions faster with confidence."

Brandon Dries
CFO
Indus Hospitality Group

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True cloud technology with Open API architecture

Multi-tenant cloud platform built for scale

Sage Intacct operates on true multi-tenant cloud foundations, not legacy on-premise systems adapted for cloud delivery. This distinction matters for growing portfolios.

Multi-tenant design means automatic updates without implementation projects. When new capabilities launch or security patches deploy, they're available instantly across your entire organization. No downtime for upgrades, no version management across properties, and no separate instances that drift out of sync.

And the platform scales as portfolios grow, meaning that adding properties doesn't require infrastructure decisions or capacity planning. Entity templates enable standardized chart of accounts, intercompany structures, and approval workflows that new properties inherit.

Integration capabilities for hospitality technology stacks

Modern operators manage complex technology ecosystems: PMS platforms from multiple vendors, POS systems varying by concept, payroll providers handling multi-state compliance, and procurement platforms negotiating portfolio-wide contracts. Each system must connect reliably to consolidated financials.

Sage Intacct's REST API provides real-time, bi-directional integration that keeps data synchronized without batch processing delays. Pre-built connectors to leading hospitality platforms reduce implementation complexity, while open API architecture means custom integrations remain stable when vendor systems update because the integration layer adapts rather than breaking.

Scalability benefits for portfolio growth

Finance teams at fast-growing operators face a capacity paradox: adding properties increases work volume precisely when staff bandwidth is constrained. Manual processes create a linear relationship between portfolio size and required headcount, making it difficult to grow or scale.

Automation breaks this relationship. The same consolidation process that handles 20 entities handles 50 entities without additional effort. AP automation can process 1,000 invoices or even 10,000 with the same workflows. And dimensional reporting provides instant portfolio visibility regardless of size.

Most importantly, this scalability advantage compounds over time. A finance team that achieves 50% productivity gains at 40 properties continues delivering those gains at 75 properties without adding staff.

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Core capabilities for multi-entity hospitality finance

Multi-Entity Management

- Native multi-entity consolidation with unlimited entities
- Automated intercompany eliminations and reconciliations
- Complex ownership structures including partnerships and joint ventures
- Minority interest calculations
- Multi-level consolidations (10+ layers supported)
- Entity templates for rapid property onboarding

General Ledger and Reporting

- Dimensional general ledger (drill by property, brand, region, department)
- Industry-specific calendars (4-4-5 support)
- Real-time dashboards with role-based access
- Multi-currency support with automated conversion
- Unlimited custom dimensions without IT support
- Generally Accepted Accounting Principles (GAAP)-compliant financial statements

Accounts Payable Automation

- Invoice capture and OCR recognition
- Configurable approval workflows by property and amount
- Consolidated bill payment across entities
- Vendor management and duplicate detection
- Early payment discount tracking
- ACH and check payment processing

Integrations and Technology

- REST API for real-time data synchronization
- Pre-built connectors to leading PMS platforms
- POS system integration for restaurant revenue
- Payroll system connections
- Procurement platform integration
- Bank feed automation

Audit and Compliance

- Complete audit trails across all transactions
- Role-based security and permissions
- SOC 1 and SOC 2 Type II certified
- Automated bank reconciliation
- Inter-entity transaction tracking
- Financial controls and segregation of duties

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Recognized by analysts and customers

Sage Intacct has earned recognition from research firms for cloud financial management excellence.

The platform holds the highest customer satisfaction rating among mid-market financial management systems on G2, with users consistently highlighting ease of use, reporting flexibility, and multi-location capabilities.

The American Institute of CPAs (AICPA) recognizes Sage Intacct as a preferred financial management solution for accounting firms serving multi-entity clients.

Customers report strong implementation success rates and rapid time-to-value. The combination of native multi-entity software, hospitality-specific integrations, and true cloud scalability positions Sage Intacct as the platform built specifically for operators managing portfolio complexity.

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About Sage

Sage exists to knock down barriers so everyone can thrive, starting with the millions of small-and mid-sized businesses served by us, our partners and accountants.

Customers trust our finance, HR and payroll software to make work and money flow. By digitizing business processes and relationships with customers, suppliers, employees, banks and governments, our digital network connects SMBs, removing friction and delivering insights. Knocking down

barriers also means we use our time, technology, and experience to tackle digital inequality, economic inequality and the climate crisis. Learn more at www.sage.com/en-us/

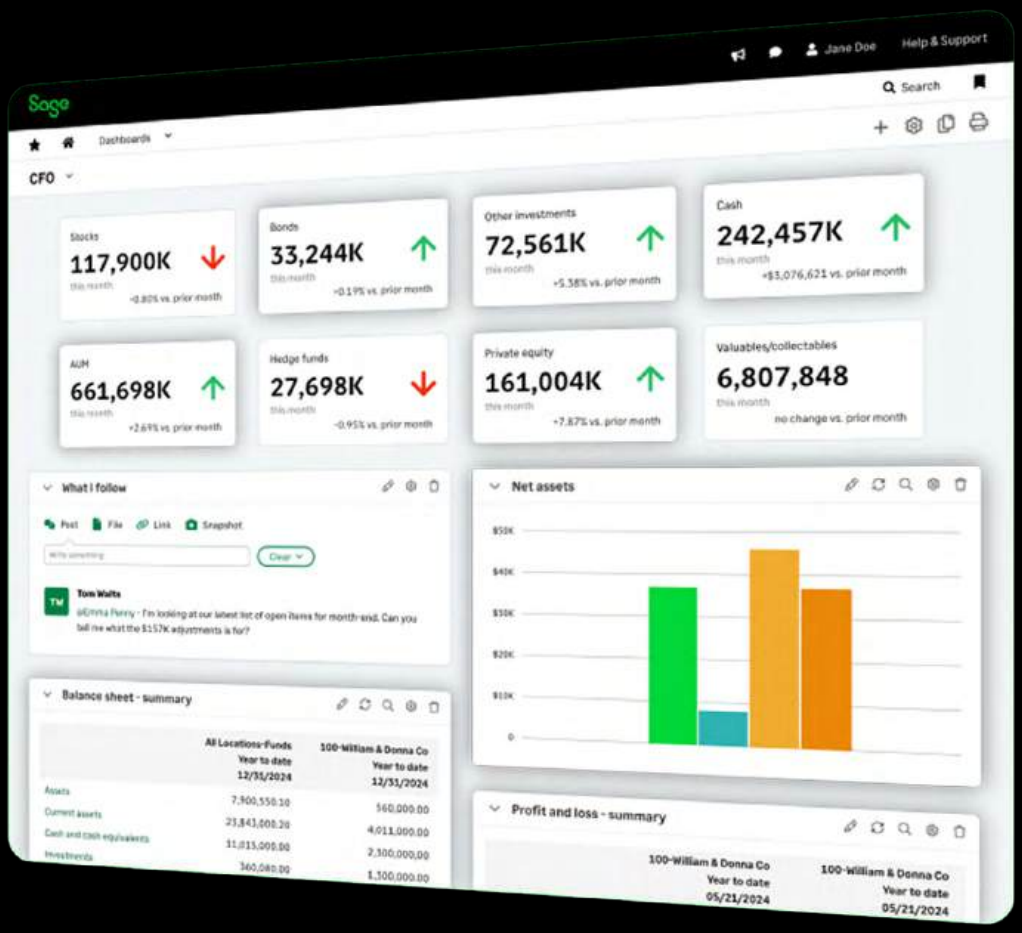
About Sage Intacct

Sage Intacct is the cloud financial management platform preferred by multi-entities organizations seeking to scale operations without proportional cost increases.

Purpose-built for complex location structures, Sage Intacct delivers automated consolidation, real-time reporting, and reliable integration with hospitality technology ecosystems. Over 30,000 organizations worldwide trust Sage Intacct to power their financial operations.

Ready to transform your multi-entities finance operations?

Take a product tour today



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