

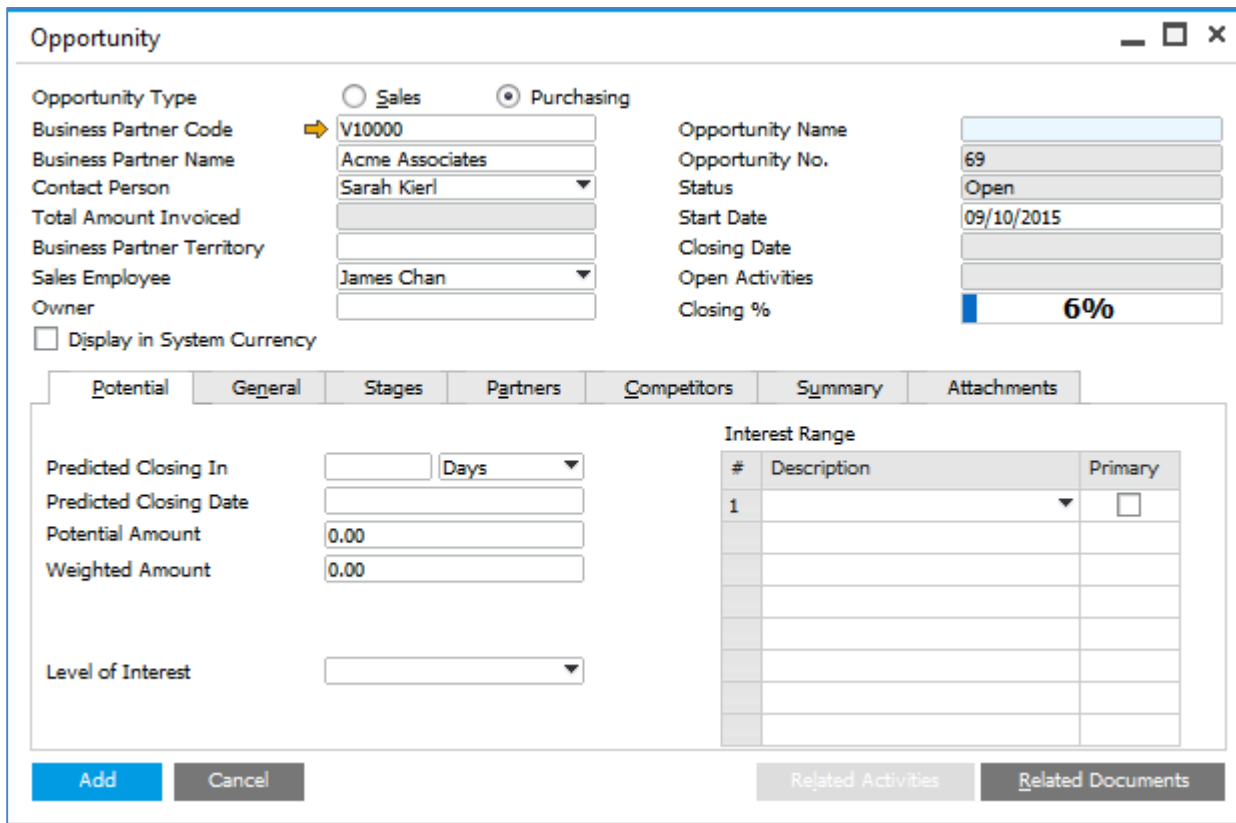
Vendor Based Opportunities

Sep 20, 2015

Creating opportunities for leads and customers is a well-known functionality, but what about vendors?

SAP Business One enables you to create opportunities also for vendors.

Just open the Opportunity window, and select the opportunity type Purchasing. Now choose the required vendor and create the opportunity!



Opportunity

Opportunity Type: Sales Purchasing

Business Partner Code: V10000

Business Partner Name: Acme Associates

Contact Person: Sarah Kierl

Total Amount Invoiced:

Business Partner Territory:

Sales Employee: James Chan

Owner:

Display in System Currency

Opportunity Name:

Opportunity No.: 69

Status: Open

Start Date: 09/10/2015

Closing Date:

Open Activities:

Closing %: 6%

Potential | General | Stages | Partners | Competitors | Summary | Attachments

Predicted Closing In: Days

Predicted Closing Date:

Potential Amount: 0.00

Weighted Amount: 0.00

Level of Interest:

Interest Range		
#	Description	Primary
1		<input type="checkbox"/>

Add Cancel Related Activities Related Documents

All the reports are enhanced to consider the opportunities for vendors.

Available since SAP Business One 9.1, version for SAP HANA PL05 and SAP Business One 9.1 PL05.